# STATEMENT OF OPERATIONS STATUTORY BASIS YEARS ENDED DECEMBER 31, 2009 AND 2008

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|                                    | <u>2009</u>          | 2008                |
|------------------------------------|----------------------|---------------------|
| UNDERWRITING INCOME                |                      |                     |
| Gross Premium Earned               | \$2,109,937.04       | \$2,123,465.76      |
| Less: Reinsurance Premiums         | <u>623,017.58</u>    | <u>631,824.61</u>   |
| Net Premium Earned                 | 1,486,919.46         | 1,491,641.15        |
|                                    |                      |                     |
|                                    |                      |                     |
| LOSSES INCURRED                    |                      |                     |
| Gross Losses Incurred              | 1,295,952.54         | 1,566,259.04        |
| Less: Reinsurance Recoveries       | <u>758,253.88</u>    | <u>819,867.85</u>   |
| Net Losses Incurred                | 537,698.66           | 746,391.19          |
| ODED ATING EVDENGES                |                      |                     |
| OPERATING EXPENSES                 | 44,795.23            | 57,274.88           |
| Loss Adjusting                     | 277,215.75           | 282,224.49          |
| Agents Commissions                 | 9,831.22             | 350.90              |
| 130th Anniversary                  | 21.265.48            | 25.285.22           |
| Advertising                        |                      | -,                  |
| Trade Association Dues             | 10,893.00            | 10,773.00           |
| Salaries                           | 220,370.46           | 234,762.50          |
| Payroll Taxes                      | 18,763.58            | 20,117.62           |
| Pension Expense                    | 19,683.22            | 17,786.34           |
| Health Insurance                   | 16,576.00            | 26,278.17           |
| Insurance                          | 13,595.67            | 11,799.44           |
| Directors' Fees and Expenses       | 17,251.29            | 19,504.06           |
| Depreciation                       | 24,897.85            | 34,855.48           |
| Printing and Forms                 | 3,555.93             | 2,289.00            |
| Communications                     | 19,201.82            | 18,209.74           |
| Legal and Auditing                 | 30,748.40            | 25,929.60           |
| Property Taxes                     | 5,172.90             | 5,165.30            |
| Investment Expenses                | 14,399.92            | 14,834.45           |
| Office Maintenance and Supplies    | 54,886.85            | 36,678.99           |
| Meetings and Education             | 2,013.90             | 3,202.41            |
| Fire Department Dues               | 13,766.00            | 12,203.00           |
| Utilities                          | <u>4,051.86</u>      | <u>4,421.45</u>     |
| Total Operating Expenses Incurred  | 842,936.33           | 863,946.04          |
| Total Losses and Operating Expense | <u>1,380,634.99</u>  | <u>1,610,337.23</u> |
| NET UNDERWRITING INCOME            | 106,284.47           | (118,696.08)        |
|                                    |                      |                     |
| INVESTMENT AND OTHER INCOME        |                      |                     |
| Net Investment Income              | 160,534.86           | 157,249.17          |
| Policy Fees                        | 98,110.00            | 96,930.00           |
| Other Income                       | 302.67               | 65.38               |
| Net Investment and Other Income    | 258,947.53           | 254,244.55          |
| Net investinent and Other income   | 200,377.00           | 204,244.00          |
| Income Before Income Taxes         | 365,232.00           | 135,548.47          |
| FEDERAL & STATE INCOME TAXES       | 121,440.00           | 38,540.00           |
|                                    | 4040 700 60          | ****                |
| NET INCOME                         | \$ <u>243,792.00</u> | \$97,008.47         |

## SOURCES OF PREMIUM

7%

#### **MOBILEHOME**

FARMOWNER 2%
41%
HOMEOWNER
COMMERCIAL 50%

STATEMENT OF ASSETS, LIABILITIES AND POLICYHOLDERS' SURPLUS

| ASSETS                             | 2009           | 2008           |
|------------------------------------|----------------|----------------|
| ADMITTED ASSETS                    |                |                |
| Cash in Banks and CDs              | \$180,479.08   | \$210,998.40   |
| Corporate and Municipal Bonds      | 2,780,492.46   | 2,317,670.60   |
| Corporate Stocks                   | 1,974,069.21   | 2,092,225.24   |
| US Trust—Treasury Money Market     | 232,691.92     | 300,566.19     |
| Property                           | 203,810.00     | 214,344.00     |
| Premiums Receivable                | 266,218.00     | 268,123.00     |
| Investment Income Due or Accrued   | 42,143.00      | 31,829.00      |
| Reinsurance Recoveries Receivable  | (12,461.91)    | 117.98         |
| Reinsurance Commissions Receivable | ` 6,066.0Ó     | 6,904.00       |
| Reinsurance Premiums Recoverable   | 0              | 7,190.00       |
| Total Admitted Assets              | \$5.673.507.76 | \$5,449,968,41 |

#### LIABILITIES & POLICYHOLDERS' SURPLUS

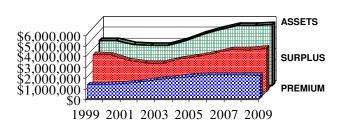
| LIABILITIES                           |                |                |
|---------------------------------------|----------------|----------------|
| Net Unpaid Losses & Adjusting Expense | \$319,342.48   | \$400,651.86   |
| Unearned Premiums                     | 953,158.79     | 964,931.47     |
| Premiums Paid in Advance              | 9,460.00       | 17.285.00      |
| Reinsurance Premiums Payable          | 17,908.00      | , 0            |
| Federal Income Tax Payable            | 76.456.00      | 21.807.00      |
| State Income Tax Payable              | 4,708.00       | 6,170.00       |
| Commissions Payable                   | 34,810.00      | 41,490.00      |
| Accrued Property Tax                  | 2.396.00       | 2.377.00       |
| Deferred Income Tax                   | 210,230,00     | 202,420,00     |
| Other Accrued Expenses                | 5,262,71       | 7,408.09       |
| Total Liabilities                     | 1.633.731.98   | 1.664.540.42   |
| POLICYHOLDERS' SURPLUS                | 4,039,775.78   | 3,785,427.99   |
| TOTAL LIABILITIES AND SURPLUS         | \$5,673,507.76 | \$5,449,968.41 |
|                                       | <u> </u>       |                |

## STATEMENT OF CHANGES IN POLICYHOLDER SURPLUS

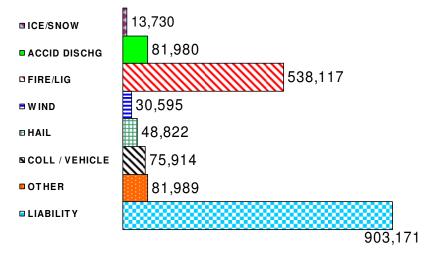
| Policyholders' Surplus - Beginning of year<br>Deferred Taxes on Unrealized Gains<br>Change in Deferred Income Taxes<br>Net Income from Operations and Investments<br>Change in Non-admitted Assets<br>Unrealized Capital Gains (Losses) | \$3,785,427.99<br>1,049.00<br>(8,859.00)<br>243,792.00<br>15,280.00<br>3,085.79 |
|---|---|
| POLICYHOLDERS' SURPLUS END OF YEAR  | \$4,039,775.78  |
|   |   |

**Balances** 

#### **FINANCIAL GROWTH**



#### **PAID LOSSES BY PERIL**



#### **PERSONNEL**

Jan Henn, Operations Supervisor
Carla Knorr, Policy Processing Specialist
Nancy Weber, Policy Processing Specialist
Stacy Zelazoski, Policy Processing Specialist
Daniel Peeters, Field Representative
Ronald Heise, Field Representative
Howard J. Schwartz, Exec Sec/General Manager

#### **AGENTS**

Allen Insurance Agency Tech Insurance Tina Auer Wiesler Agency **Boll Insurance Group** Tony Lauer Agency Angela Baker Wayne Kindschy Insurance Service Center Full Service Insurance The Pitt Agency The Eastling Agency Dave Kohler Birr Agency Mark Boll Insurance Monday Van Handel Agency Valley Insurance Associates Nenning Insurance Antigo Insurance Roxanne Johnson Insurance Eiler Agency Insurance Associates Group First Team Financial

Greenville area New London area Manawa/Bear Creek area Hortonville/Dale area Waupaca area Stephensville/Larsen area Seymour area Néenah area De Pere/Shawano area Stevens Point area Fremont area Manawa/Iola area Neenah area Oconto Falls area Amherst area Appleton area Appleton/Kaukauna/Oshkosh Neenah area Antigo area Stevens Point area Brandon/Green Lake area Madison area Green Bay/Oshkosh/Manitowoc/ Brillion/Prairie Du Sac

#### 2009 Management Report

As we close 2009, we continue in the midst of a soft, competitive insurance marketplace. The recession continues, however we did see a recovery in our investment portfolio. We were able to add over \$250,000 to surplus from both operations and investments.

Last year I mentioned how fire and lightning claims were one of our most expensive perils. That continued in 2009 with several total house fires and a farm fire paid. Fortunately, the weather was good to us with fewer wind and hail claims.

As in the past, liability claims continue to be a major concern. We paid over \$900,000 in liability claims in 2009. The claims occurred over several different years, however we only collected \$404,000 in liability premiums in 2009. Obviously, this trend needs to be watched closely.

We added several new agencies in 2009 throughout the State of Wisconsin. This expands our coverage territory and spreads our risk over a wider geographic area.

We continue to proudly provide Wisconsin with prompt, local and personal service that is only a phone call away.

Please join us on Tuesday, March 16, 2010, at 7PM for lunch, review of 2009 business, an update of several initiatives and the election of three Directors to guide your company in the upcoming years. We have arranged to have an excellent program complete with refreshments, door prizes and entertainment. Please plan on attending and we appreciate your continued support.

#### **OFFICERS AND DIRECTORS**

+ JAMES LOUGHRIN, President N5054 Tank Rd. New London. WI

WILLARD GRIESBACH, Vice President N3227 Hample Rd, Black Creek, WI

JANICE POOLE, Secretary-Treasurer 312 N Pine St, Hortonville, WI

+ LA WELLYN TESCH, Director 2602 Sunnyview Cir, Appleton, WI

+ RALPH THERN, Director W10170 County Rd S, New London, WI JUDY BAUER, Director N5592 County Rd KK, Ogdensburg , WI

JAMES BEIMAL, Director N8553 County Rd M, Shiocton, WI

RANDY ERICKSON, Director N9602 County Rd D, Bear Creek, WI

> MELVIN KRENKE, Director N157 Marsh Rd, Fremont, WI

Ellington Mutual Insurance Co 310 N. Olk St. PO Box 356 Hortonville, WI 54944-0356 Return Service Requested

### 131st ANNUAL REPORT



310 N.OLK STREET HORTONVILLE, WISCONSIN 54944 TELEPHONE 920-779-4515 TOLL FREE 1-800-953-4515 www.ellingtonmutual.com

#### **MEETING NOTICE**

The Annual Meeting for the review of 2009 business, the election of three Directors and any other business that may come before the meeting will be held at:

CRYSTAL FALLS BANQUET HALL 1500 Handschke Dr. New London, WI

> 7:00 P.M. Tuesday Evening March 16, 2010 Lunch - Refreshments Door Prizes - Entertainment

Financial Strength

A BEST

B+ Good

Bulk Rate
U.S. Postage
PAID
Hortonville, WI
Permit No. 32

+ Up for re-election

